

IssueList-7 Records						
ID	△	Project	Type	Label	Description	
IS0000001	Sample DB	Issue 01	Product Creation	Product Development and Creation		
IS0000002	Sample DB	Issue 02	Mkt.Ping/Positioning	Market planning and positioning		
IS0000003	Sample DB	Issue 03	Cap.Ping and Util.	Capital planning and utilization		
IS0000004	Sample DB	Issue 04	Order Fulfillment	Order Fulfillment		
IS0000005	Sample DB	Issue 05	Customer Comm.	Customer Communication		
IS0000006	Sample DB	Issue 06	Mgmt. Processes	Management Processes		
IS0000007	Sample DB	Issue 07	Fiscal Management	Fiscal Management		

*FIG. 1*

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Name: <u>John Frees</u>		ID# <u>103</u>						
With whom do you interact at least monthly in ways that are generally important in order to get your tasks done, or to help the other person get his/her tasks done?		About how often do you interact with the person in order to do your tasks or for them to do theirs?						
When you interact with this person, how often do your interactions have significant impact on making decisions either your decisions or theirs about the following business process? (Use the database on the attached sheet)								
<b>IMPACT</b>								
Impact Scale Range is 1 through 5 (1=never, leave blank)		Seldom <u>Occasionally</u> <u>Half the time</u> <u>Usually</u> <u>Always</u>						
IMPORTANCE	Importance Range	1	2	3	4	5		
FREQUENCY	Frequency Range	Product Creation	Mkt.Ping/Positioning	Capital Ping/Utilization	Order Fulfillment	Cust. Mgmt. Comm.	Fiscal Mgmt.	Proc.
	5:Several times a day 4:Several times a week 3:Several times a month 2:About once a month							
D. Scale	4	4	4	5	0	3	5	4
D. Vagel	3	3	2	3	4	2	2	2
P. Kline	3	4	0	0	1	0	0	2
R. Baird	2	3	2	2	4	1	0	0
N. Dooley	1	4	0	0	0	0	2	0
J. Swardlow	2	3	1	3	1	1	2	1
P. Packard	-3	3	0	2	1	3	-1	2
C. Brin	3	3	3	0	1	-1	2	2

*FIG. 2*

General	Issues 1-10	Issues 11-20
From: John Frees	To: Dick Scales	
Product Creation		
Impact: <input type="text" value="4"/>	Frequency: <input type="text" value="0"/>	Hours per week: <input type="text" value="0.00"/>
Mkt.Ping/Positioning		
Impact: <input type="text" value="5"/>	Frequency: <input type="text" value="0"/>	Hours per week: <input type="text" value="0.00"/>
Cap.Ping and Utili.		
Impact: <input type="text" value="0"/>	Frequency: <input type="text" value="0"/>	Hours per week: <input type="text" value="0.00"/>
Order Fulfillment		
Impact: <input type="text" value="3"/>	Frequency: <input type="text" value="0"/>	Hours per week: <input type="text" value="0.00"/>
Customer Comm.		
Impact: <input type="text" value="5"/>	Frequency: <input type="text" value="0"/>	Hours per week: <input type="text" value="0.00"/>
Mgmt.Processes		
Impact: <input type="text" value="4"/>	Frequency: <input type="text" value="0"/>	Hours per week: <input type="text" value="0.00"/>
Fiscal Management		
Impact: <input type="text" value="4"/>	Frequency: <input type="text" value="0"/>	Hours per week: <input type="text" value="0.00"/>

General	Issues 1-10	Issues 11-20
<b>Id:</b>	<b>D10000128</b>	
<b>Project:</b>	<b>Sample DB</b>	
<b>Type:</b>	<b>As Is</b>	
<b>Subtype:</b>		
<b>Label:</b>		
<b>Survey Date:</b>	<b>10/22/2001</b>	
<b>Person Interaction</b>		
Frequency: <input type="text" value="4"/>	Importance: <input type="text" value="4"/>	
<b>Interaction</b>		
From Person: <b>John Frees</b>		
To Person: <b>Dick Scales</b>		

FIG. 3

FIG. 4

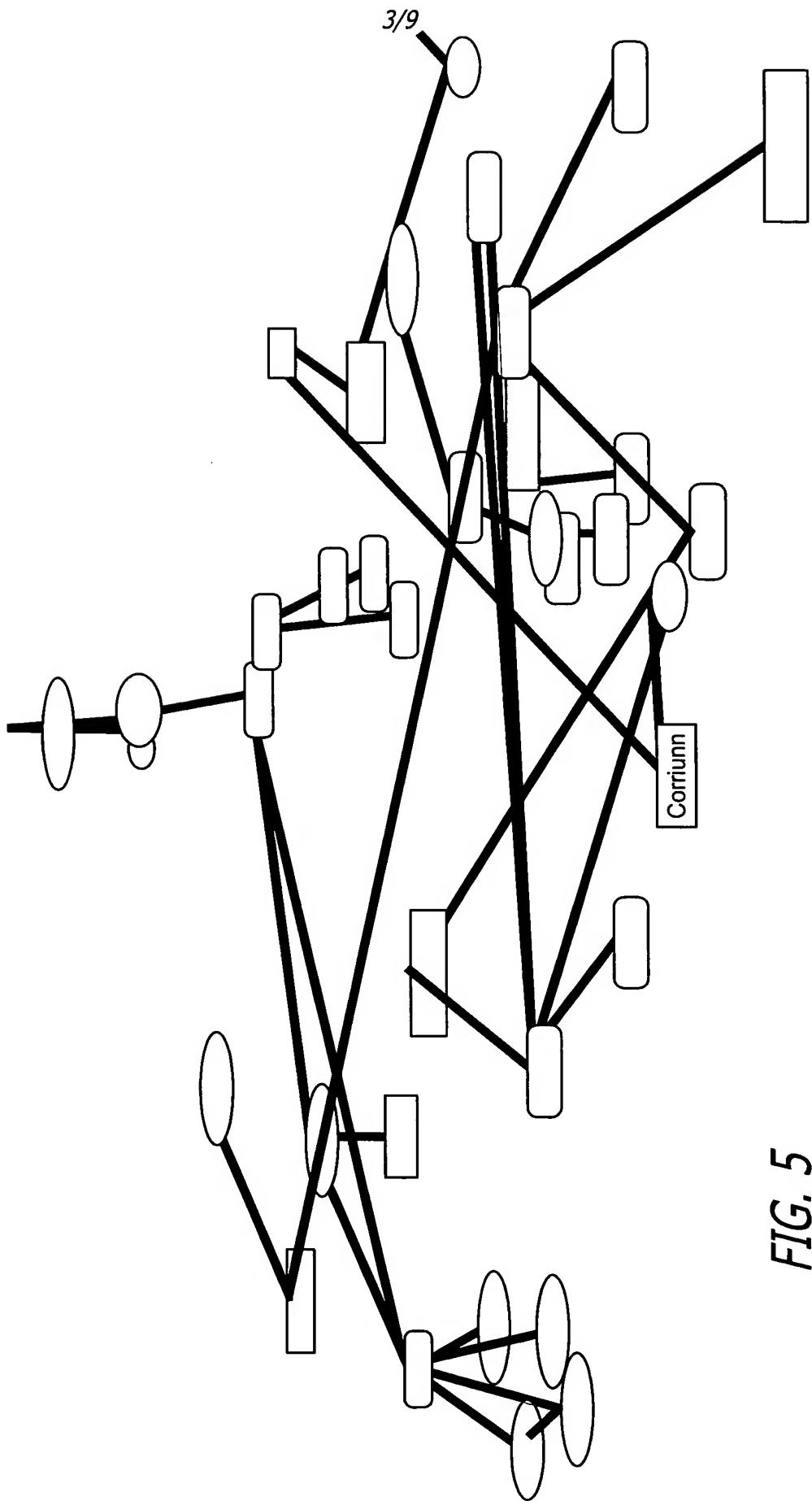


FIG. 5

Model One

Interaction

Show  Agreement Status: Either  Criteria: Management Process +/-1, the rest is 5

Data Collection: Mgmt Process >=4 Freq/Impact >=4  Or Data Collection:

From  Person: Mgmt Process >=4 Freq/Impact >=4  Or To Person: Corporate

Organization:  Organization:

Or  Organization:

FIG. 6

Show Results

Eliminate: Eliminate   Agreement Status: Agreed  Criteria: Management Process +/-1, the rest is 5

Eliminate   
Keep   
No Elimination

FIG. 10

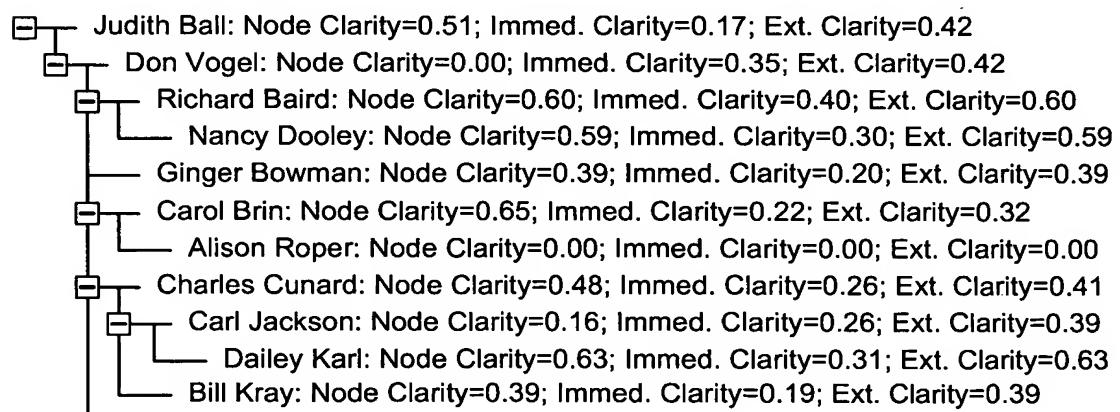
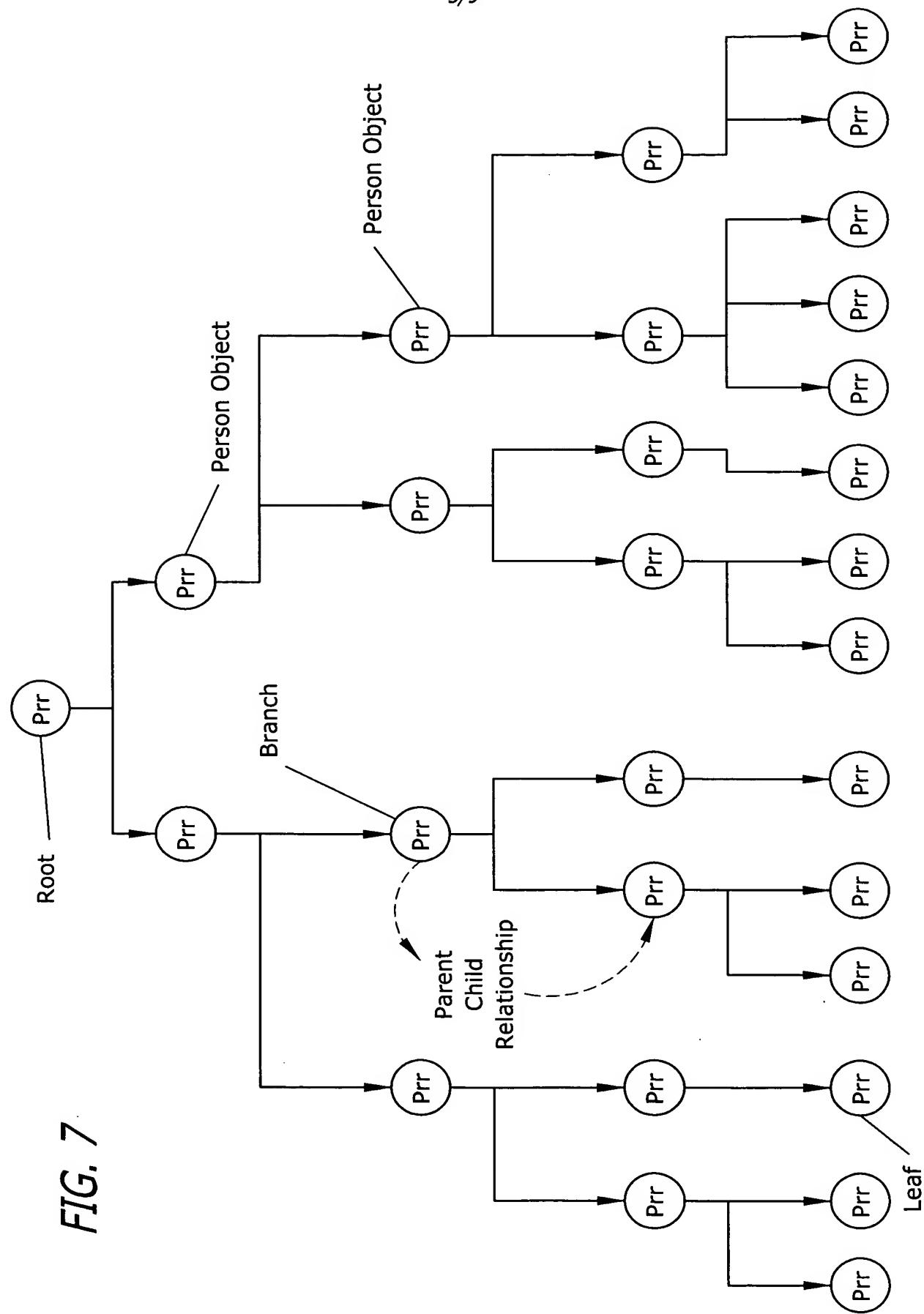


FIG. 13



*FIG. 8*

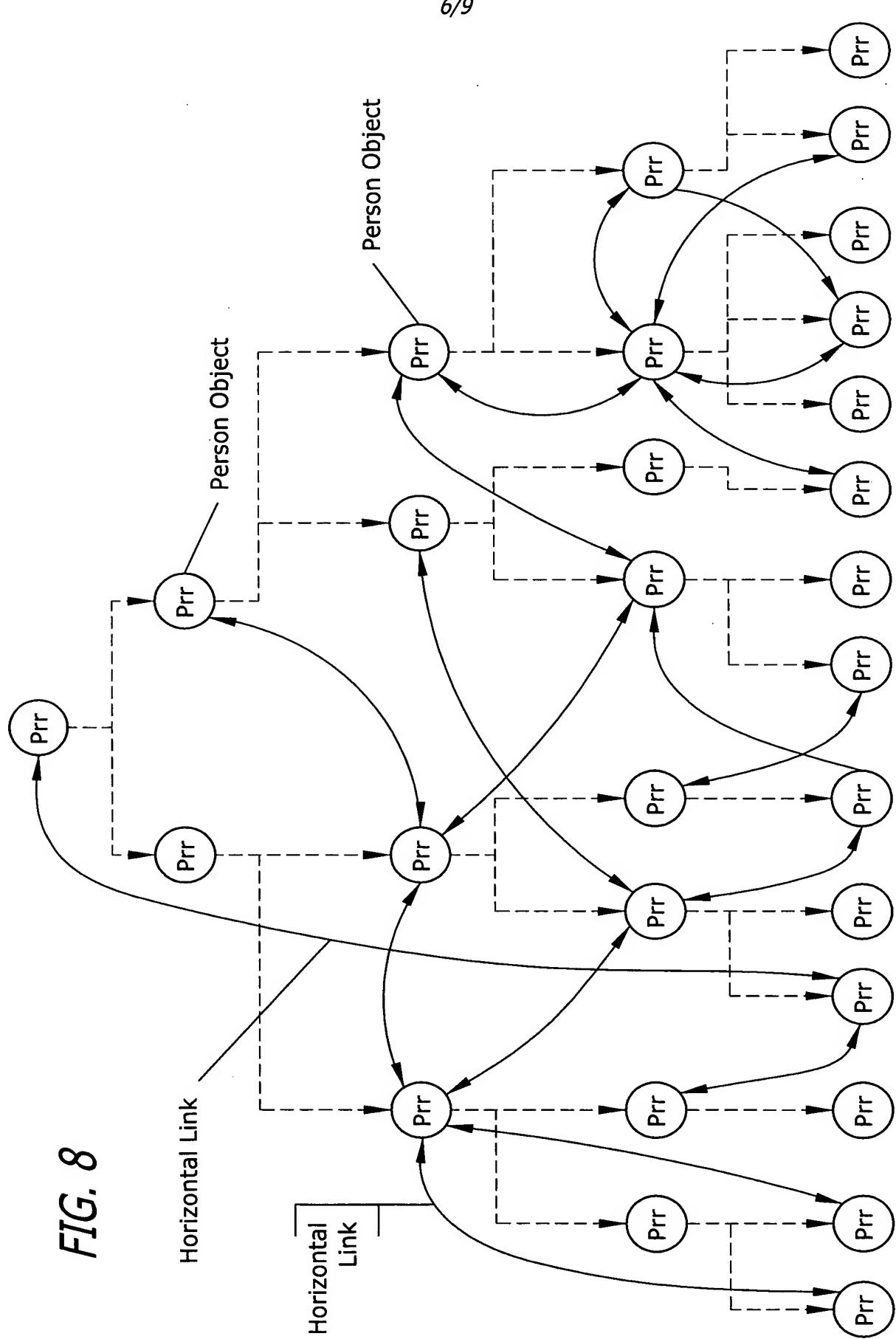
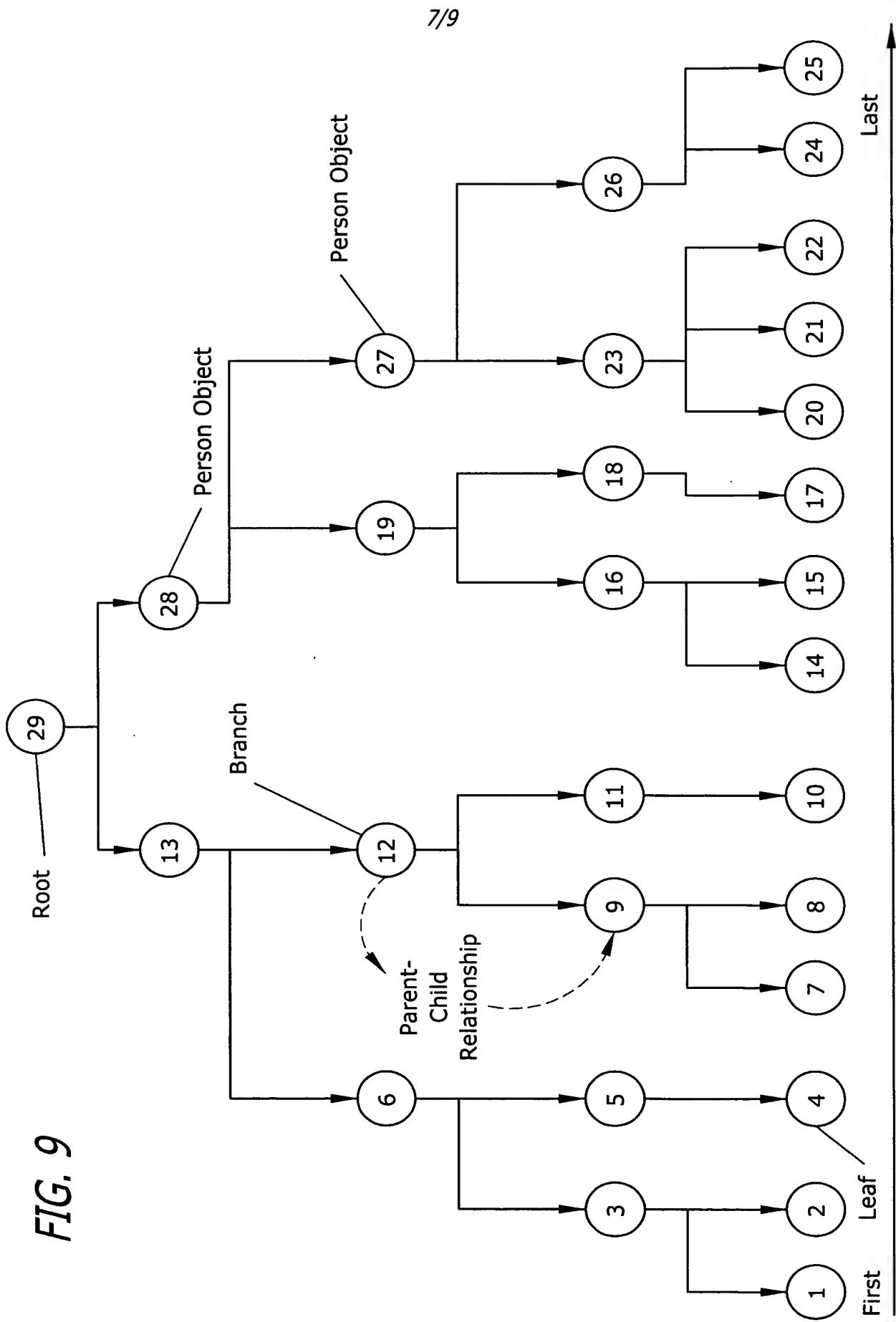
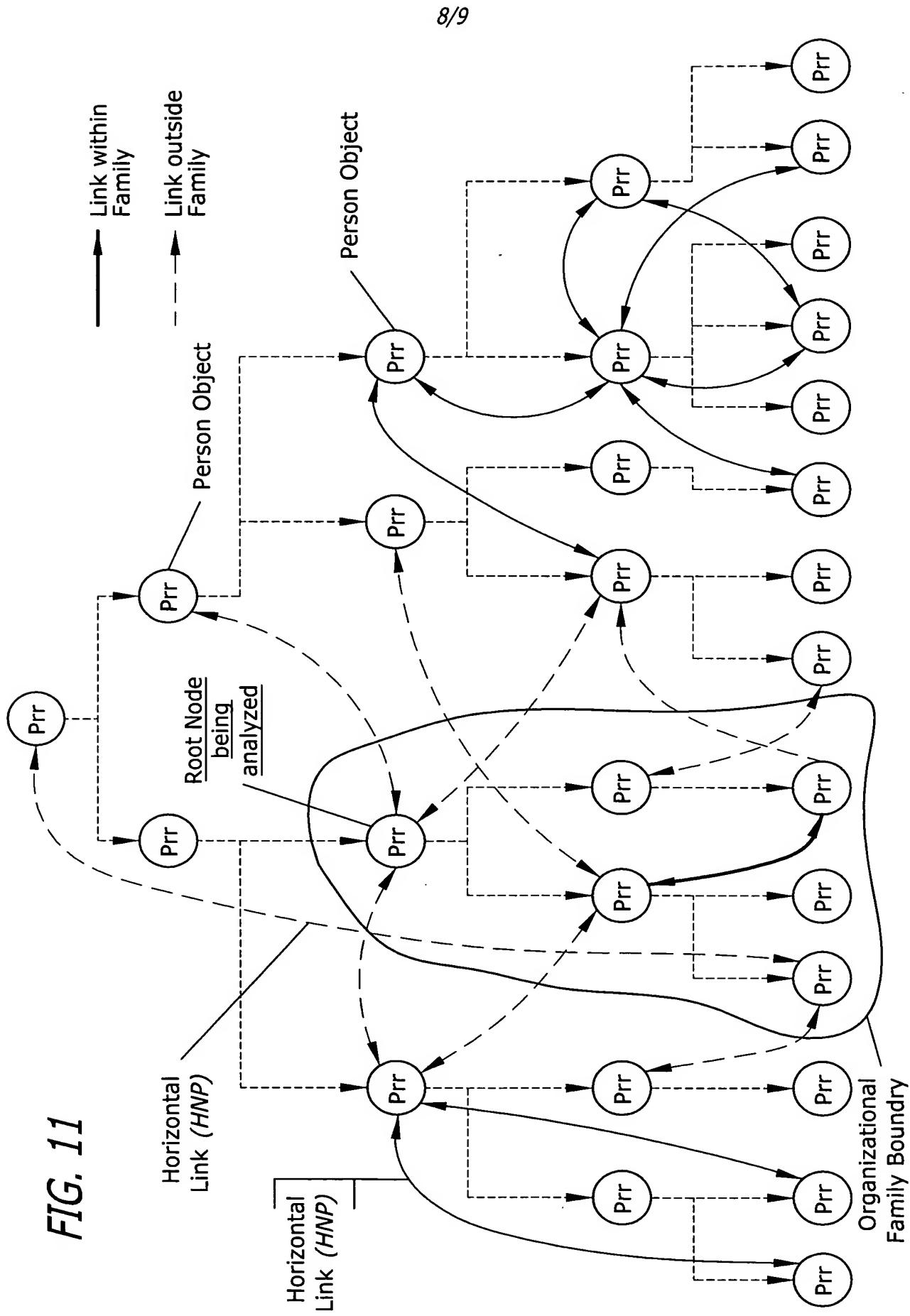


FIG. 9



**FIG. 11**



*FIG. 12*

